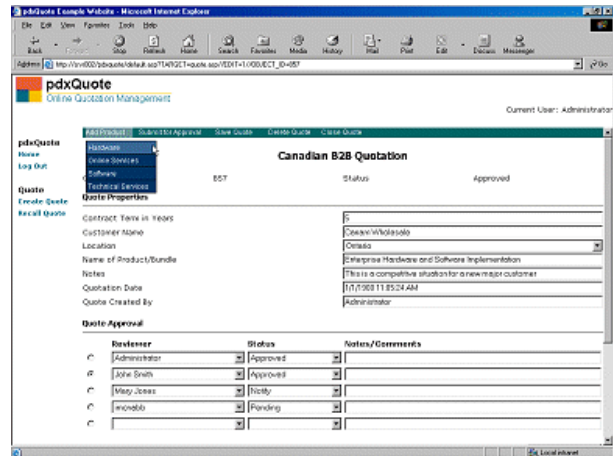


pdxQuote – Online Quotation Management



pdxQuote is a server-based application operated using a standard web browser. Users can access the application from anywhere, provided they have an internet connection and user privileges.

pdxQuote enables the management of numerous revenue acquisition functions with central rules control and history maintenance in a collaborative environment. The product enables quotation and contract management on both the supply and sell sides of a business.

High Adaptability - Low Training Curve

pdxQuote is highly configurable to existing corporate processes and rules, ensuring swift and easy deployment in familiar forms, with familiar processes. Workflow process control is configured centrally with PDM Builder. Workflow rules, costing and pricing, and product specifications and other information is also centrally stored and disseminated via a web browser, for immediate access to information.

History Repository

The PDM Builder product information system stores and maintains all entries for the pdxQuote system, enabling users to look up and reuse part or all of past quotations from suppliers and customers, based upon a wide range of criteria.

Competitive Intelligence Repository

The system features storage and recall of information relating to competitive offers or alternate suppliers of similar goods or services, making visible competitor information and other intelligence across sales and market segments.

Printable and downloadable forms

Quotations can be built, and printed directly from a web browser, or downloaded in popular file formats for spreadsheets or word processors. Quotes in progress can be stored and recalled for adjustments and changes before finalization.

Integration with PDM Explorer for Offline use

pdmQuote can be distributed or downloaded to the PDM Explorer desktop viewer. PDM Explorer, when connected to the web, will automatically upload any stored quotes and download any new product or quotation data.

Integration with internal business systems

Customer contract details are easily exported to corporate business systems via PDM Builder when quotation is finalized, pricing approved, and sale/contract completed.



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